

S.A. TALKE

س.أ.تالكي

LOGISTIC SOLUTIONS

FOR THE CHEMICAL AND
PETROCHEMICAL
INDUSTRIES IN
SAUDI ARABIA



SAFETY SERVICE & QUALITY



S.A. TALKE offers a full range of specialized logistics services to the chemical and petrochemical industries in the Kingdom of Saudi Arabia. As part of the ALFRED TALKE group, we ensure the highest standards of Safety, Service and Quality in all our operations.

We leverage on ALFRED TALKE's European competence in the design, the construction and the operation of logistic sites as well as capitalize on local knowledge and wide network to provide supply chain solutions including on-site and off-site operations, packaging, storage and transport, complemented by a wide range of added value services focused on the logistics of chemical products.

TALKE INTERNATIONAL



S.A. TALKE IN THE KINGDOM

S.A. TALKE is part of the German ALFRED TALKE group, a Logistics Service Provider for the chemical and petrochemical industries, and represents the group in the Kingdom of Saudi Arabia.

Established in Jubail in 2003, S.A. TALKE made a pioneering move by entering into the first on-site outsourcing relationship in the region in this sector. We provide high quality logistic services for chemical and petrochemical manufacturers in Saudi Arabia, with safety as top priority.

Supply Chain Partner of the Chemical Industry

For almost seven decades, ALFRED TALKE has stood for safe and reliable logistics for the chemical and petrochemical. Every day more than 2,400 of our dedicated staff across Europe, the Middle East, India, China and the USA work in unison to deliver value to clients.

USA

THE MIDDLE EAST

- Kingdom of Bahrain
- Kingdom of Saudi Arabia
- State of Qatar
- Sultanate of Oman
- United Arab Emirates

ASIA

- India
- People's Republic of China
- Turkey

EUROPE

- Belgium
- Germany
- France
- Luxemburg
- The Netherlands
- Poland
- Slovakia
- Spain
- Ukraine



OUR SERVICES

The whole spectrum of chemical logistics from a single source

Our three main business segments are: **logistics**, covering storage and logistic solutions for harmless and hazardous products, container terminals, and value-added services; **logistic solutions**, encompassing logistic analysis and consultancy, optimisation of logistics processes and turnkey construction of logistics plants; and **transportation solutions**, meaning individual transport solutions for bulk liquids, dry bulk and packed products.

Our service portfolio is constantly being updated and expanded to ensure that it best reflects customers' needs and current market trends.



OUR PARTNERS

S.A. TALKE is a joint venture company between the ALFRED TALKE group from Germany, the SISCO group from Jeddah and the Al-Jabr group from the Eastern Province.



SISCO

Saudi Industrial Services Company (SISCO) was established by a group of well-known Saudi businessmen in 1988 with the aim to develop and invest in the national industry within the industrial estate. Today, SISCO is considered one of the Kingdom's prominent companies. It has undertaken large-scale capital investments in sectors such as infrastructure, ports, free zones, water, energy, industrial services and logistics.

AL-JABR

ALJABR was awarded the first integrated outsourcing operation in the region. Operations in Jubail, together with the enormous expansion of activities in the region have assisted ALJABR in expanding and introducing modern logistics concepts to the market. As the company continued to grow and the first multi-user site in Saudi Arabia was under construction, ALJABR joined forces with SISCO in order to strengthen the company.

ALFRED TALKE

ALFRED TALKE has proven experience in providing best practice logistic solutions for the chemical and petrochemical industries. What began as an endeavour to transport consignments for chemical companies in 1947 has today grown to offer a full range of specialized logistics services to the chemical and petrochemical industries in Europe, USA, the Middle East and Asia.

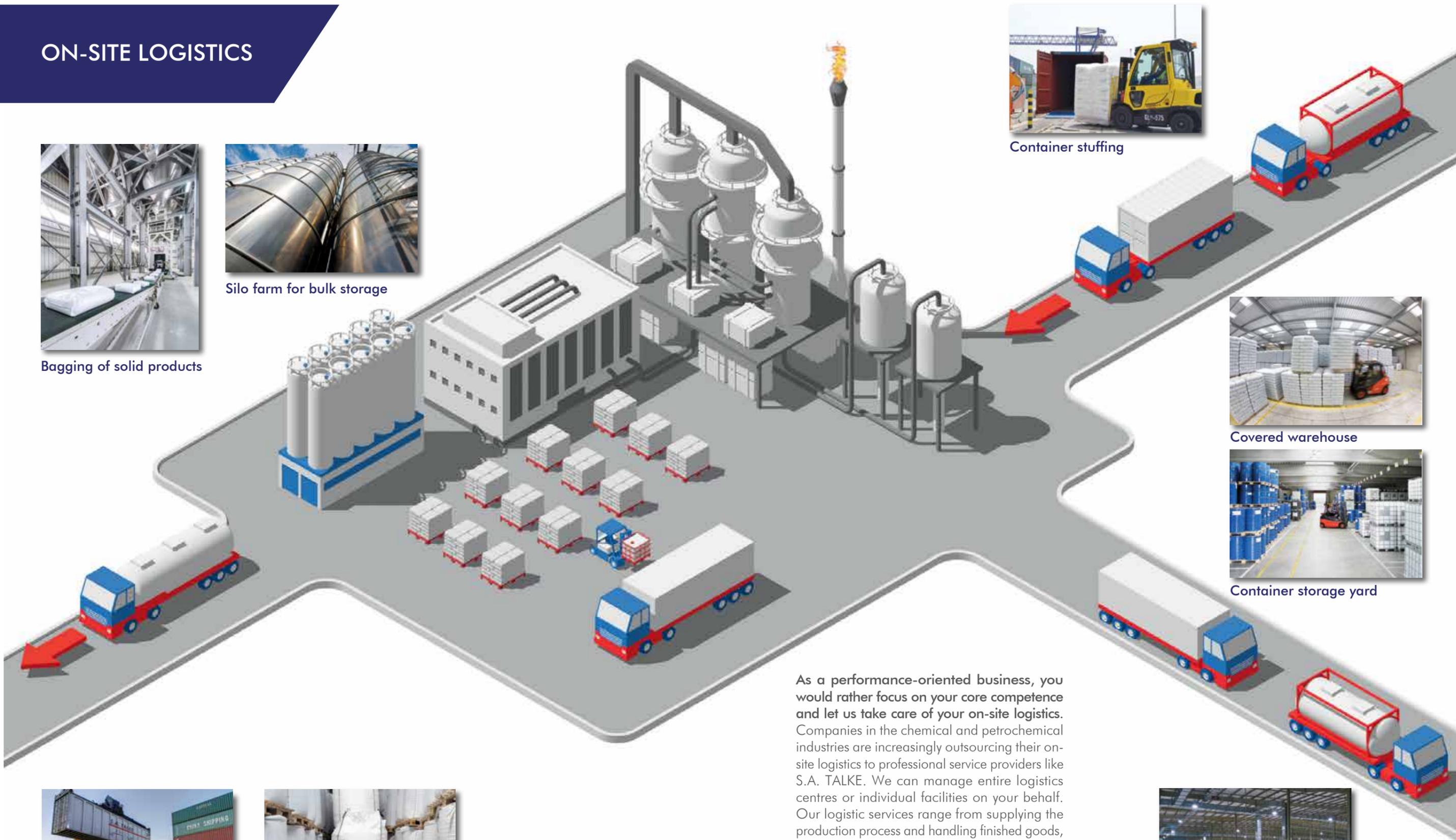
ON-SITE LOGISTICS



Bagging of solid products



Silo farm for bulk storage



Container stuffing



Covered warehouse



Container storage yard



Container storage yard



Value added services



Product handling

As a performance-oriented business, you would rather focus on your core competence and let us take care of your on-site logistics. Companies in the chemical and petrochemical industries are increasingly outsourcing their on-site logistics to professional service providers like S.A. TALKE. We can manage entire logistics centres or individual facilities on your behalf. Our logistic services range from supplying the production process and handling finished goods, to re-packaging and warehouse logistics, as well as packing and preparing goods for transport. Equally important is the fact that we also handle the maintenance and repair of the plants and facilities – which means a big reduction in your workload.

TRANSPORTATION SOLUTIONS



Materials

- LIQUIDS - Liquid chemical, petrochemical and life sciences products
- SOLIDS - Dry chemical, petrochemical, life sciences and other products
- NON-HAZARDOUS AND HAZARDOUS GOODS - with the exception of explosive and radioactive materials



Safe and reliable transportation of solid and liquid products is our key mandate. We have the resources, connections and the experience, to offer a full range of transportation.

From liquid or dry bulk, non-hazardous or hazardous goods, to bulk and packaged materials, as well as temperature-controlled you can trust us to deliver with excellence.

Multi-user Facilities

S.A. TALKE built the first “multi-user” facility in the region in Jubail Commercial Port. Comprising of warehouses, outside storage, bulk storage in silos, bagging and all associated packaging and handling capabilities; this unique facility caters for all of your requirements, whether short, medium or long-term. Further upcoming developments will include similar facilities for liquids handling, temperature controlled warehousing, etc.



STORAGE OF GOODS HANDLING

Storage solutions for every customer requirement

Thanks to state-of-the-art warehouse management and fast response times, our customers’ products are ready at the precise moment they’re needed in their supply chain and by their receivers. The diversity of our storage sites reflects the varied nature of our customers’ products and requirements and include:

- Silo farms
- Container terminals
- Block and racking warehouses for palletised goods

CONSULTANCY

- Consulting
- Supply chain optimisation
- Engineering
- Procurement
- Construction

Consulting

- Logistics Analysis and consulting, developments of recommendations for optimisation
- Supply chain concepts to meet your company's specific requirements
- Integration of best practice solutions into your process

Supply chain optimisation

- Review of supply chain resources used (staff materials, IT systems buildings, routes, facilities, etc.)
- Analysis of operative and administrative processes
- Profitability studies, for example, regarding tariffs vs. operative costs
- Material flow analysis

Engineering

- Extensions and modernisations
- Design and detailed planning of logistics facilities
- Permits and licensing
- Budget control
- Construction
- Quality management

Procurement

- Selection and procurement of packaging and conveying technology
- Contractor management
- Construction tenders and contracting

Construction

- Tailored project design
- Comprehensive project controlling
- Commissioning and start-up



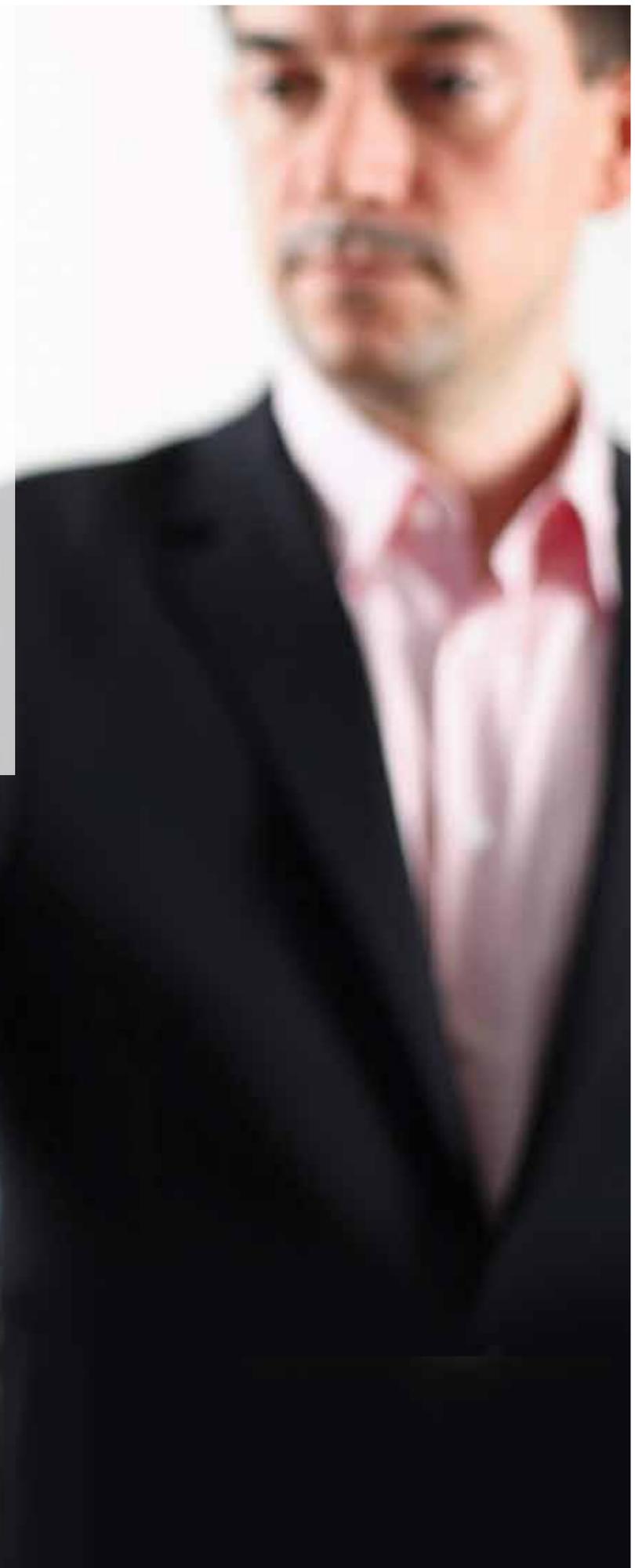
Consulting, planning and project from a single source

Our experts analyse logistics processes, offer recommendations for optimisation, plan and build entire turnkey logistics facilities and procure technical equipment.

Many companies in the chemical and petrochemical industries also outsource the operation of their onsite plants to S.A. TALKE.

Whether planning, building or optimising a logistics facility, our experts will handle the project management from A to Z. As a result, our customers profit from all of our expertise in chemical logistics and can obtain all the services they need from a single source.

Our logistics solutions are modular by nature. This means you can either benefit from our expertise with an all-inclusive package or have us assist you with individual challenges - such as licencing procedures or the preparation of logistics tenders. Importantly, we can also support in running manufacturing environments.



2,300
TOTAL TRANSPORT UNITS

1,200 LIQUID BULK TRAILERS AND CONTAINER
1,100 DRY BULK TRANSPORT UNITS

2,400
EMPLOYEES

APPROX:
27,200
DIFFERENT CUSTOMER PRODUCTS

OVER
600,000
PALLET SPACES

24

PLANTS OPERATED AS AN ON-SITE LOGISTIC SPECIALIST

2003
ESTABLISHED Foothold IN THE MIDDLE EAST

116

COUNTRIES

68,000,000
TRANSPORTATION KILOMETRES PER YEAR

40,000 TANKS CLEANED

WAREHOUSE LOCATIONS **32**

MORE THAN
142,000,000
BAGS FILLED PER YEAR

MORE THAN
300,000
DRUMS FILLED PER YEAR

SQUARE METRES OF STORAGE AREA
750,000

1947
FOUNDED BY ALFRED TALKE

12,500,000
METRIC TONS HANDLED

MORE THAN

600

18
DRUMMING AND BAGGING FACILITIES
STORAGE SILOS OPERATED



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